

YOUR GUIDE TO

Selling

**JUST BETWEEN
FRIENDS**

WITH JBF ANDOVER/BLAINE & WHITE BEAR LAKE/NE METRO

Let's do this together!

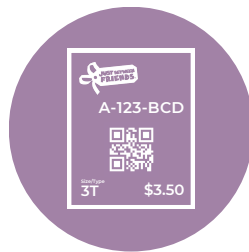
If you're a first-time seller, or a returning consignor needing a refresh, you'll find everything you need to know—right here in this guide—to help you turn your outgrown kids items into CASH.



Gather



Sort



Create Tags

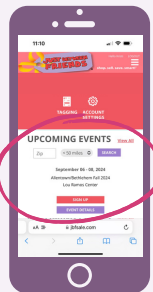


Price & Prep



Drop Off

[!\[\]\(3342c215b2a8b663596a81468d5dc314_img.jpg\) Watch This Quick Overview](#)



But, First Things First: REGISTER!

Save your spot by registering on jbfsale.com as a Consignor at our next sale

[!\[\]\(5a351309c3b87e4420622c1f0e57efc0_img.jpg\) Registration Walkthrough](#)

Second, Schedule Your Drop-off Time

Once you're registered on jbfsale.com, visit the link below to schedule your drop-off time, pre-pay for your consignor fee and select your pick-up date if you choose not to donate all of your items at the conclusion of the sale.

[Blaine/Andover](#)

[*Click Here to Register for our Next Sale in Blaine/Andover*](#)

[WBL/NE Metro](#)

[*Click Here to Register for our Next Sale in NE Metro/White Bear Lake*](#)



Questions? Join our Seller Group [Selling with JBF NE Metro/Blaine/Andover](#) for quick Q&A.



STEP #1

Gather



MY CHECKLIST

Check off this list as you gather your items!

- ☐ Large Toys
- ☐ Outdoor Toys
- ☐ Bedrooms
- ☐ Closets
- ☐ Playroom
- ☐ Furniture
- ☐ Kitchen
- ☐ Bathrooms
- ☐ Garage
- ☐ Basement
- ☐ Attic

Kids Grow Fast!

Children typically cycle through a wardrobe every 6 months. So, if you're feeling like you have lots of outgrown clothes in your home, you're not alone! Look around for other kid items you can sell, too.

Check all over your home!



Be sure to check the garage!



Questions? Join our Seller Group [Selling with JBF NE Metro/Blaine/Andover](#) for quick Q&A.



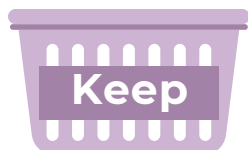
STEP #2

Sort

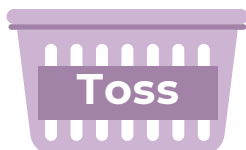


WBL/NE Metro
Blaine/Andover

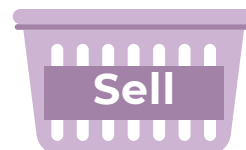
Sort your gathered items into three categories:



Keep the items that you just aren't ready to part with yet.



Toss the items that are too well-loved (stains, missing pieces, not working).



Sell and CASH IN on the rest that meets our JBF standards listed below!

The 4 C's

HOW TO KNOW WHAT TO SELL



Clean

The newer it looks, the better it sells. Check carefully for stains, holes, pet hair, and odor in clothing. Clean all items thoroughly.



Current

Shoppers love trendy styles that are in fashion. Make sure items are in the right season. Sell warm weather clothing and shoes at our Spring/Summer sale. Sell cold weather items at our Fall/Winter sale.



Complete

Be sure all parts & pieces are present before you tag items. Shoppers want to open their items when they get home and find everything in working order. Toys, games and puzzles must be sold as complete sets without missing pieces. Clothing items must be functional (buttons and zippers work).



Compliant

Important Safety guidelines apply when selling a car seat, stroller, baby equipment and toys. Check safety.jbfsale.com for details.



Safety waivers are REQUIRED for all cribs & car seats.



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STEP #3

Create Tags



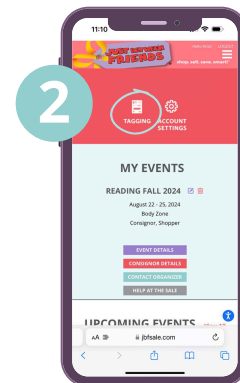
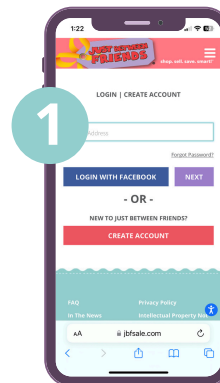
Creating Tags

Now that you've inspected your items, it's time to log in to your JBF Profile and enter your tag data.

STEP 1: Go to jbfsale.com & click on "Login" or create a JBF profile

STEP 2: Click on the Tagging icon

STEP 3: Enter & Print Tags



3

Category	Size/Type	Description	Price	Reduce	Donate	Quantity
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="text" value="1"/>

Choose the **category** that best fits or leave it blank if there doesn't seem to be a good match.

Enter a **Description** that includes brand name, number of pieces, color or pattern, etc.

You choose the **Price**.

A check mark here will allow your item to **Reduce** to 50% off on Half Price Day.

A check mark here will allow your item to **Donate** to our local charity if unsold.

Use **Quantity** if you have more than one of the EXACT SAME item. This will print one tag with a unique QR code for EACH item.

Printing Your Tags



Print your tags on 8.5"x11" white cardstock in portrait mode.

No Printer? No Problem!

When you finish creating your tags use the "Print PDF" option and upload the PDF file to an office supply store. It will save you ink and time. You can even ask them to cut your tags!



Questions? Join our Seller Group [Selling with JBF NE Metro/Blaine/Andover](#) for quick Q&A.



STEP #4

Price & Prep



Price and Prep Your Items

Now that you've created your JBF price tags, it's time to attach your tags and prepare each item for the upcoming sale.

Safety Matters

Throughout this guide, you'll see **safety alerts** to help you know when to check your items for recalls or JBF Safety Standards. JBF is dedicated to keeping families safe and we count on **YOU** to ensure the safety of all items you are selling.

Use our dedicated product safety website anytime to learn more!



[**JBF Safety Matters Website**](#)



Shopper-Focused Pricing

When You Price, Ask Yourself:

"What price would make me buy this item without hesitation... and **brag about my bargain** to my friends?"

We'll share pro-tips for pricing along the way, but in general, 50-90% off retail prices will help your items sell well!



PRO TIP! A Proven Way to Sell Even MORE!

Choose **REDUCE** when creating tags to allow your items to sell at 50% off during half price sale day. These items have a **30% GREATER chance of selling!**



Questions? Join our Seller Group [Selling with JBF NE Metro/Blaine/Andover](#) for quick Q&A.



STEP #4

Price & Prep



Grab Your Supplies:

- Laptop, tablet or mobile device
- White card stock (60lb+)
- 1.5 - 2.0 inch safety pins
- Plastic or wire hangers
(Use child for 4T & under; adult size for 5+)
- Quart, gallon & XL clear storage bags
- Clear packing tape
- Painters/masking tape
- Scissors
- Ribbon, string or zip-ties

Optional Supplies:

- Tagging gun & barbs
(Watch training videos)
- Paper Cutter
- Printer
- Cleaning Supplies
Magic Eraser, stain remover, etc.

[More About the Supplies You Need](#)

[Click to Visit our Amazon Store](#)

On the next pages, we'll show you how to **Price & Prep each Category** of item you can sell at the JBF sale in your local area!

- ♥ **Books, Games, Puzzles, Arts & Crafts**
- ♥ **Clothing** (Children's through Juniors, Maternity, Costume/Dress-Up)
- ♥ **Infant Items** (Bath, Diaper, Feeding, Other)
- ♥ **Large Items** (Baby Equipment, Large Toys, Furniture)
- ♥ **Shoes**
- ♥ **Toys**
- ♥ **Odds & Ends** (Accessories, Kids Bedding/Decor, Mommy Mart, Sporting Goods, Misc)

Prep Essentials

Key guidelines to help you prepare each item for the sale.

- 1 All pieces are secured together** (pieces won't separate or fall out of bags)
- 2 Tag is attached securely so it won't fall off**

Let's GO!



Questions? Join our Seller Group [Selling with JBF NE Metro/Blaine/Andover](#) for quick Q&A.



Price & Prep:

BOOKS, GAMES, PUZZLES, ARTS & CRAFTS



JBF Shoppers love a good deal on books, games, puzzles & more!

Prep

Essential #1 - All pieces secured together

Essential #2 - Tag stays attached

Be sure that games and puzzles have all their pieces included and are in their original packaging.



Bundle books by tying them together with a ribbon or string.



Use painter's tape that can be removed without damaging the item to keep boxes closed. Adhere the tag to the outside.



For wooden puzzles, use clear cling wrap or a plastic clear bag secured with packing tape.



Bundle similar arts & crafts items together in clear self-sealing bags and secure with clear packing tape.

Tagging Tip

Attach JBF tags using blue painter's tape that can be removed without damaging the item. (Do not use packing tape, as it will often destroy book covers and original boxes.)

Watch for More Tips

You CAN sell these items in great condition:

- ✓ Soft infant books, board books & picture books
- ✓ Chapter books & homeschool materials
- ✓ Pregnancy & child-rearing books
- ✓ Kid games & puzzles
- ✓ Kid-friendly video games & gaming systems
- ✓ Arts & craft supplies

Sorry, we CAN'T sell:

- ✗ Library Books with School Markings
- ✗ R-rated DVDs or Blu-Ray
- ✗ VHS tapes
- ✗ Video Games rated M
- ✗ Mixed bags of arts & crafts items
- ✗ Used one-time use items

Price to Sell!

\$ At least 75% off retail

Shoppers - just like you - are looking for **REALLY** great deals on these items and we recommend at least 75% off retail pricing and 90% off retail is even better!

Don't forget to mark these items to **REDUCE** on half price day!

ITEM
Exception

Adult Reading, Novels & Hobby Books are Accepted in our Mommy Mart Area and should be marked to reduce on half price day per our Mommy Mart guidelines.



Questions? Join our Seller Group [Selling with JBF NE Metro/Blaine/Andover](#) for quick Q&A.



Price & Prep:

CLOTHING

(Children's through Juniors, Maternity, Costume/Dress-Up)



When it comes to selling your kids' outgrown clothing, JBF is the **BEST** option to maximize your earnings!

Prep

Essential #1 - All pieces secured together

Essential #2 - Tag stays attached



Be sure the hanger hook opens to the left, like a question mark.

Watch for Tips on Tagging Clothing



Place all clothing on hanger. Hanger hook opens to the left. Hanger fits the clothes so they won't fall off during the sale (shake test and pin to hanger if needed).



Bundle more than one piece of clothing on a single hanger or bundle multiple hangers together.



Attach bottoms with safety pins or zip ties to the top of a regular hanger or use a pants hanger.

You CAN sell sizes infant to teen:

- ✓ At our **SPRING/SUMMER** event, sell clothing kids will wear regularly between our Spring and Fall JBF sale
- ✓ At our **FALL/WINTER** event, sell clothing kids will wear regularly between our Fall and Spring JBF sale

Sorry, we CAN'T sell clothing that is:

- ✗ Home-Made
- ✗ Out of season
- ✗ Out of popular style or manufactured more than 5 years ago
- ✗ Stained, damaged, strong scent or pet hair

Safety Matters: Drawstrings

Learn about Drawstrings Safety:

- Upper Outerwear **WAIST** Drawstrings
- Upper Outerwear **NECK** Drawstrings



Drawstring Safety Guidelines

ITEM Limits

JUNIORS **15**

Tags on unpopular Brands like Walmart, Generic & No Name or Dollar Brands

Used Maternity and Jrs Clothing are required to be marked to reduce on half price day (New Spring 2026)



Questions? Join our Seller Group [Selling with JBF NE Metro/Blaine/Andover](#) for quick Q&A.



Price & Prep:

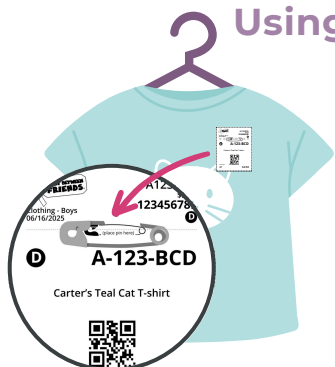
CLOTHING

(Children's through Juniors,
Maternity, Costume/Dress-Up)



WBL/NE Metro
Blaine/Andover

Adding a Tag Using Safety Pins



Use 1.5" - 2" safety pins to attach your tags to clothing. Your tag attaches to the front right of your item.

Adding a Tag Using Tagging Gun



Puncture tagging gun through the **manufacturer's tag**.



Puncture an **inside seam** at right armpit (when looking at the front of the item).



Do **NOT** puncture directly through the garment fabric.



Do **NOT** puncture tagging gun directly through the fabric of an item. While safety pin holes disappear when washed, tagging gun holes do not.

Price to Sell!



At least **75%** off retail

Remember to use Shopper-focused pricing (create a cannot-resist deal!)

Choose to **REDUCE** when creating tags to sell even more on half price day!

Item	Bargain Brands	Everyday Brands	Boutique Brands
Pajamas	\$2 - \$3	\$3 - \$4	\$5+
T-shirts	\$1 - \$2	\$2 - \$3	\$4+
Jeans / Pants	\$2 - \$3.50	\$3 - \$5.50	\$6+
Dresses / Dress Shirts	\$2.50 - \$4.50	\$3.50 - \$6	\$6 - \$8+
Sneakers	\$3 - \$6	\$5 - \$8	\$8+
Jackets / Coats	\$4 - \$6	\$6 - \$9	\$8+

Bargain brands = Cat & Jack, Garanimals, Cherokee, etc (retail \$4-10)

Everyday brands = Carter's, Children's Place, Department store brands (retail \$6-15)

Boutique brands = Crewcuts, Mudpie, Janie & Jack

Pro Tips:



Price HIGHER:

- New with Tags & Like-New
- Big Kids Clothing Sizes
- Boutique Brands



Price LOWER:

- Infant (under 12 months)
- Maternity
- T-shirts
- Everyday Clothes

Bundle lower-priced items:

For example, bundle three \$2 pajamas on a single hanger with a \$6 JBF price tag; or three \$1 t-shirts for a \$3 JBF price tag.



Questions? Join our Seller Group [Selling with JBF NE Metro/Blaine/Andover](#) for quick Q&A.



Price & Prep:

CLOTHING

(Children's through Juniors, Maternity, Costume/Dress-Up)



Organizing Clothing for Drop-Off

Sort your tagged clothing by gender, then size, then type to streamline your drop-off experience.

Our shoppers will spend more time buying clothing when they can easily find what they need (and want).



Dropping off Clothing at the Sale

Once your clothing is inspected and you're ready to place your items onto the sales floor, use this guide.



Questions? Join our Seller Group [Selling with JBF NE Metro/Blaine/Andover](#) for quick Q&A.



Price & Prep:

INFANT ITEMS

(Bath, Diaper, Feeding, Etc.)



JBF Shoppers love to score great deals on everything their new baby needs.

Prep

Essential #1 - All pieces secured together

Essential #2 - Tag stays attached

Package items with multiple pieces using clear packing tape and clear self-sealing bags.

Attach your JBF tag securely using clear packaging tape.



Watch for More Infant Items Tips



Safety Matters: *Infant Items*

Use our [Safety Website](#) to be sure your items are safe to sell.

Please pay close attention to JBF Safety information for Otterroos & Owlets.



Otterroos & Owlets

Price to Sell!

\$ Best at 75%-90% off retail

Infant items sell well when priced 75-90% off retail. Expecting parents **LOVE** saving money as they welcome a new child into their home! Be sure to select **REDUCE** too!

You CAN sell these items in great working order and very clean:

- ✓ Bathing & Grooming (tub, washcloth, bath toys, nail clippers, brush, comb)
- ✓ Diapers (unused cloth & disposable, wipe warmer, diaper disposal, travel changing pad)
- ✓ Potty Training Supplies
- ✓ Bottles & Nursing (breast feeding items, bottles, bottle drying & sanitizing, nursing cover, burp cloth)
- ✓ Feeding (bib, spoon, plate, cup, snackware, water bottle)
- ✓ Baby Carriers
- ✓ Swaddles & Receiving Blankets
- ✓ Home Safety (baby gate, child-proofing, baby monitor, shopping cart cover)
- ✓ Medical (thermometer, scale)

Sorry, we CAN'T sell:

- ✗ Medication, food, or formula
- ✗ Used pacifiers
- ✗ Crib Bumpers
- ✗ Open-system breast pumps

Limits
Bedding
15

Blankets/Bedding
Used Blankets & Bedding are required to be marked to reduce on half price day (New Spring 2026)



Questions? Join our Seller Group [Selling with JBF NE Metro/Blaine/Andover](#) for quick Q&A.



Price & Prep:

LARGE ITEMS

(Baby Equipment, Large Toys, Furniture)



Large items sell **FAST** at Just Between Friends and you'll love getting them out of your house and garage while filling a need for another local family!

Prep

Essential #1 - All pieces secured together

Essential #2 - Tag stays attached

If your item has multiple pieces or loose parts, keep everything together using clear packing tape, clear self-sealing bags, and/or zip-ties. We'll ask that you set up items such as pack-n-plays to ensure that all parts are included. Be prepared to zip-tie the carrying case to the item once you place it onto the sales floor.



Attach your JBF tag securely using clear packaging tape or hole-punch your JBF tag and attach with zip-tie.



Watch for More Large Items Tips



Tagging Tip

If your item has a high JBF price, be sure to include the item's retail price in the tag description so that the shopper understands the great value!



Safety Matters: Large Items

Use our [Safety Website](#) to check for recalls. Car seats and cribs must include a JBF waiver.

Please pay close attention to JBF Safety information for [Doonas](#) and [Infant Safe Sleep](#)



Car Seat Waiver*



Cribs Waiver*

*Required

You CAN sell these items in great working order and very clean:

- ✓ Strollers & Wagons
- ✓ Cribs & Bassinets
- ✓ Pack-n-Plays
- ✓ High Chairs
- ✓ Swings & Bouncy Seats
- ✓ Baby Gates
- ✓ Bikes & Bike Trailers
- ✓ Car Seats
- ✓ Kids Furniture
- ✓ Large Indoor/Outdoor Toys
- ✓ and More!

Sorry, we CAN'T sell:

- ✗ Recalled Items or Items that Pose a Safety Risk
- ✗ Items Missing Batteries or have Battery Corrosion
- ✗ Not in Working Order
- ✗ Items with Stains, Holes, Excessive Wear, etc.
- ✗ Missing Essential Parts or Pieces (e.g. safety straps)

Price to Sell!



Best at **50-75%** off retail

And, of course, choose to **REDUCE** to increase your chance to sell it on Half Price Day!



Questions? Join our Seller Group [Selling with JBF NE Metro/Blaine/Andover](#) for quick Q&A.



Price & Prep:

LARGE ITEMS: CLAIM TICKETS



WBL/NE Metro
Blaine/Andover

Does My Item Need a Large Item Claim Ticket?

Our JBF sale uses large item claim tickets for items shoppers can't carry with them. To prep your large items that need a claim ticket, follow the steps below:

- 1 Print Claim Ticket on Color Cardstock
- 2 Cut Tag along dotted pin line on tag and staple both parts to Claim Ticket
- 3 Attach to your Item with Zip Tie

**Claim tickets will also be available at Drop-off



No. **1001**

DO NOT REMOVE TOP!

[Top]
Staple Here

Buyer: Fill in Your Info

Name: _____

Phone: _____

SOLD IF TAG BELOW IS MISSING

Buyer: TAKE THIS TO CLAIM ITEM

No. **1001**

[Bottom]
Staple Here

[Click Here for Claim Ticket Template](#)

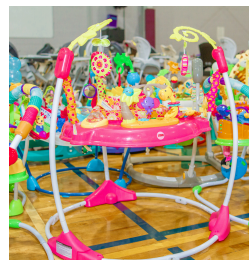
Plus, Earn More with our Pick 5 Bonus

Floor Activity Table or Wood Cube	Bumbo or Sit Me up Seat	Crib, Toddler Bed or Changing Table
Pack-n-Play or Baby Dome	High Chair or Kitchen Helper	Mamaroo, Sway Glider or Swing
Bedside Sleeper or Bassinet	Jumperoo or Sit Inside Walker	Play Kitchen with Food
Toddler Slide or Outdoor Play Center	Baby Play Mat *Must Include Hanging Accessories	
Cozy Coupe	Stroller *Umbrella Strollers Excluded	
Picnic Table	Wagon *Ride-In Only	
Play House	NEW Box of Diapers *Must be priced 25% below Retail	
Water table	Pick 1 BONUS Stroller Wagons Only Bring just 1 Stroller Wagon & Qualify for the Pick 5 Bonus Immediately	

Pick 5 Perk

100% ON YOUR 1st \$100 IN SALES

JBF PICK-5: Earn 100% on your First \$100 Earned
Bring 5 or more of the Items Listed Below to Qualify



Questions? Join our Seller Group [Selling with JBF NE Metro/Blaine/Andover](#) for quick Q&A.



Price & Prep:

SHOES



Shoes sell **extremely well** at JBF, so we recommend that you tag them first. Let's get started!

Prep

Essential #1 - All pieces secured together

Essential #2 - Tag stays attached

Punch a hole through your JBF price tag and connect both shoes to the tag and to each other using a zip-tie.



Tip: Reinforce the hole punched tag with tape before zip-tying. If your shoes can't be zip-tied together, watch our video for more strategies.

 [Watch for Tips on Tagging Shoes](#)

Price to Sell!

 Best at **50%-75%** off retail

Shoes in great condition fly off the shelves at JBF. The cleaner, the better!

Local families are going to be thrilled to find your shoes at 50-75% off retail prices as they hunt for essentials at the JBF sales event!

You **CAN** sell shoes that are:

- ✓ Sizes & styles for infant through tween
- ✓ In great condition
- ✓ Very clean
- ✓ Suitable for the upcoming season

Sorry, we **CAN'T** sell shoes that are:

- ✗ Too worn or missing laces
- ✗ Dirty
- ✗ Out of season

Pro Tips:

Condition matters at JBF.

The better your shoes look, the better they will sell. Toss them in the wash or use a brush or Magic Eraser to clean them well, including the soles.

 **Price HIGHER:**

- Desirable brands such as Air Jordan, Nike, See Kai Run, Keen, etc.

Select **REDUCE** so that your shoes have a great chance of selling throughout the event!



Questions? Join our Seller Group [Selling with JBF NE Metro/Blaine/Andover](#) for quick Q&A.



Price & Prep:

TOYS



Toys are a **top-seller** at JBF, so it will be worth your time to tag as many as you can!

Prep

Essential #1 - All pieces secured together

Essential #2 - Tag stays attached

Remember that we have lots of young shoppers, so keeping all parts of your item secure is a must.

 **Watch for Tips on Tagging Toys**



Package all parts together using clear packing tape, clear self-sealing bags, and/or zip-ties.

Attach your JBF tag securely using clear packaging tape, OR use blue painter's tape if clear packing tape will damage the item when removed.



You CAN sell:

- ✓ Toys for infants all the way up through tween ages

Sorry, we CAN'T sell toys that are:

- ✗ Recalled or pose a safety risk
- ✗ Missing batteries or have battery corrosion
- ✗ Not in working order
- ✗ Missing essential parts or pieces
- ✗ Miscellaneous bags of toys



Please check our safety site for toy recalls.



Safety Recalls

Pro Tips:

↑ Price **HIGHER**:

- Hot selling toys such as Legos, American Girl, Lovevery, etc.
- Large toys such as kitchens, doll houses, bikes & trikes.
- New with tags and in original packaging.

↓ Price **LOWER**:

- Infant Toys

Select **REDUCE** to make Shoppers even more giddy on Half Price Day if your item is still on the sales floor!

Price to Sell!

 Best at **75-90%** off retail

Shopper-focused pricing is the way to go. Think about a price that would make you excited to brag about a great deal!



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Price & Prep:

ODDS & ENDS

(Mommy Mart & Room Decor)



WBL/NE Metro
Blaine/Andover

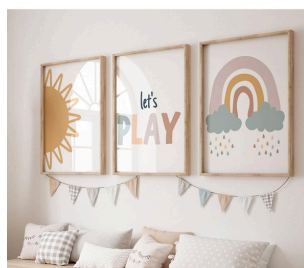
Almost anything related to kids is able to be sold at JBF. We even have an area for household and great-for-gifts items!

Prep

Essential #1 - All pieces secured together

Essential #2 - Tag stays attached

Around the House



Treat Yourself



Hobbies



Fur-Babies



For Dad

Lets Party

Family Friendly Items

Current Styles Only

Used Items-Priced to Reduce

New Items-Priced to Sell

Guidelines Mommy Mart

Mommy Mart is a special area designed for those extra household items moms love to shop for after picking out goodies for their kids. **Make sure your items are clean, current, visually appealing, and free from clutter or junk.** The better they look, the better they'll sell

Tagging Room Decor

Mommy Mart Categories:

- ✓ Around the House & Room Decor
- ✓ Let's Party-Holiday Celebration
- ✓ Fur-Baby Accessories
- ✓ For Dad
- ✓ Hobbies/Exercise
- ✓ Treat Yourself

Sorry, we CAN'T sell:

- ✗ Non-family Friendly Items
- ✗ Vintage items
- ✗ Estate sale items



Safety Matters: Odds & Ends

Please check our safety site for product recalls.



Safety Recalls

Price to Sell!



Best at **75-90%** off retail

Select **REDUCE** to these items to increase your chances of selling more of your items!

ITEM Limits

MOMMY MART
20
Used Items Tags

All Used Mommy Mart Items must be tagged to reduce at the half price Sale. 20 item limit on Used Mommy Mart Items



Questions? Join our Seller Group [Selling with JBF NE Metro/Blaine/Andover](#) for quick Q&A.



Price & Prep:

ODDS & ENDS

(Accessories,
Sporting Goods, Misc)



Almost anything related to kids is able to be sold at JBF. We even have an area for household and great-for-gifts items!

Prep

Essential #1 - All pieces secured together

Essential #2 - Tag stays attached



Clothing Accessories

- **Briefs and Underwear** will need to be hung on a hanger and sold in bulk - No Single Briefs or bagged underwear will be accepted unless New with Tags
- **Bras** must be hung on a hanger and with their specific size on the tag
- **Tights** should be in a clear bag (Tights should not be displayed like pants on a hanger)
- No Single Unit **Hair Accessories, Baby Beanies or Socks** (These items should be bundled in groups in a clear bag)
- **Jewelry** should be in small bags with teen and adult jewelry in Mommy Mart

Prep to Sell

When prepping clothing accessories, make sure they're neat, visible, and clearly displayed—buyers love items that look their best! **The better they look, the faster they sell!**



Tagging Accessories

ITEM Limits **15**

- **15 Item Limit** on Used Clothing Accessories
- Used Items **Must Go Half Off**
- New Items **Must be 25-50% off retail**
- All Items must be Prepped and Tagged per Event Guidelines
- Accessories are:
 - Socks/Tights
 - Hats
 - Hair Accessories
 - Scarves/Jewelry
 - Belts, Ties & Suspenders
 - Briefs and Bras
- New Items will be Limited to **3 items per exact item***
- Winter Hats and Mittens are not Limited

***BULK ITEM EXCEPTION** (more than 3 of a exact item): If a secondary display is an option, more will be accepted per approval - Additional items can be restocked through daily drop-off

You CAN sell:

- ✓ Socks & tights
- ✓ Hair accessories
- ✓ Hats and beanies
- ✓ sporting goods
- ✓ Backpacks & lunchboxes



Safety Matters: Odds & Ends

Please check our safety site for product recalls.



Safety Recalls

Sorry, we CAN'T sell:

- ✗ Sporting Goods Items showing signs of rusting or damage
- ✗ Sporting goods safety items older than 5 years
- ✗ Used cloth face masks

Price to Sell!



Best at **75-90%** off retail

Select **REDUCE** to these items to increase your chances of selling more of your items!



Questions? Join our Seller Group [Selling with JBF NE Metro/Blaine/Andover](#) for quick Q&A.



STEP #5

Drop Off



You did it!

All your hard work will soon turn into a seller check!

Get Organized for Drop-Off

Pack your non-clothing items so they are grouped by category to ensure a stream-lined drop-off process.

Pack your clothing by size and type.

[Print Drop-off Form](#)

Drop-off is Based on your Seller Reservation

[Blaine/Andover Drop-Off Information](#)

[White Bear Lake Drop-off Information](#)

What to Expect at Drop-Off

Plan for about 60 minutes to drop off your items. If you have more than 250 items, give yourself extra time.

- 1 Check In:** Bring a small JBF item to scan at our welcome desk. Then grab a rolling rack and load your clothing.
- 2 Clothing Inspection:** Drop off all clothing at the inspection area. While that's happening, place your non-clothing items on the sales floor.
- 3 Place Items on the Sales Floor:** Place your non-clothing items on the sales floor where they belong. Then, return to Clothing Inspection, pick up your approved clothing, and hang items in appropriate places on the clothing racks.
- 4 Safety Check:** Items a child sits in, is carried in, or sleeps in will be checked at the Safety & Recalls Station.
- 5 Large Items:** Attach a large item claim ticket to each large item. This helps shoppers know how to buy it during the sale.



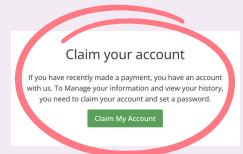
Need to Check your Seller Reservation? Can't Find it? Change or Modify it?

You will want to claim or Log into your Webconnex Account



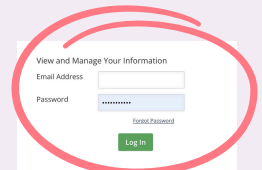
Reservation Website

First-Time Webconnex Users or consignors



1. You will want to claim your account
2. Enter your Ticket Reservation email
3. Follow the prompts to access your account
4. Select Registrations from the menu
5. Edit or Review your Ticket

After you have Claimed Your Account or Returning User



1. Enter your Email Address & Password
2. Select Registrations from the menu
3. Edit or Review your Ticket

Add \$\$ to your JBF Check:

- \$ Join our Team!
- \$ Upgrade to Consignor Plus!
- \$ Refer a Friend
- \$ Pick 5 Bonus
- \$ Smart Pay

[Blaine/Andover Seller Perks](#)

[White Bear Lake Seller Perks](#)



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